## PAYDAY LOAN—SINGLE PAYMENT

After reviewing the terms of the loan, you are not required to choose this loan, and may consider other borrowing options, including those shown on Page 2 of this document.

| Borrowed <br> Amount | $\mathbf{\$ 2 0 0 . 0 0}$ |
| :--- | ---: |
| Interest | $\$ .76$ |
| Fees | $\$ 50.00$ |
| Payback $\$ 250.76$ <br> Amount  $\mathbf{l}$ |  |

The loan information shown here is an example and may not reflect the actual fees and interest charged to a loan provided by the lender or credit access business.

[^0]Data provided above is compiled from a 2008 national survey; repayment patterns may be different.

| If I pay the <br> loan in: | I will have <br> to pay: |
| :---: | :---: |
| 2 Weeks | $\$ 250.76$ |
| 1 Month* | $\$ 251.64$ |
| 2 Months* | $\$ 253.28$ |
| 3 Months* | $\$ 254.93$ |

*Payment amounts are approximated.

## How much

 will a two-week, \$200 payday loan cost?
## How Long Could It Take to Repay a Loan?

Of 10 people who take out a new payday loan...
$21 / 2$ people will pay the loan on time and in 1 payment (typically two weeks)

2 people will renew the loan 1 or 2 times

1 1/2 people will renew the loan 3 or 4 times

4 people will renew the loan 5 or more times


## Ask Yourself...

- Is it necessary for me to borrow the money?
- Can I afford to pay this loan back in full in two weeks?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?
- Are other credit options available to me at this time?


## How Does a Payday Loan Compare to Other Options?



Payday loans are cash advances provided to a borrower to meet financial needs. As a borrower, you will be required to sign a loan agreement that tells you the amount you have requested to borrow, the annual percentage rate (APR) for that loan, the amount of interest and fees that may be charged for that loan, and the payment terms of the loan. Payday loans may be one of the more expensive borrowing options available to you. Payday loans may also be referred to as cash advance, delayed deposit or deferred presentment loans.

## Complaint or Concern?

If you would like to file a concern or complaint regarding a payday loan, contact the Office of

## Consumer Credit

 Commissioner 800-538-1579Looking for Information on Budgeting, Personal Savings, Credit Card Management, or other personal money management skills?

Visit the OCCC's Financial Literacy Resource Page
http://www.occc.state.tx.us/ pages/consumer/education/
Financial_Literacy_Resources.html

## Additional Information

- You may be required to write checks or authorize withdrawals from personal checking accounts to cover payments for the loans.
- You can compare all loan options available and select the option that is best for you.
- You can avoid extra fees and loan renewal costs by not missing payments and by repaying loans on time.

ACKNOWLEDGEMENT OF RECEIPT: By signing below, I acknowledge only that I have received a copy of this disclosure prior to signing any contract for payday or auto title loan, this $\qquad$ day of $\qquad$ , 20 $\qquad$ _.

SIGNATURE: $\qquad$ DATE: $\qquad$

## PAYDAY LOAN—SINGLE PAYMENT

After reviewing the terms of the loan, you are not required to choose this loan, and may consider other borrowing options, including those shown on Page 2 of this document.

| Borrowed <br> Amount | $\$ 300.00$ |
| :--- | ---: |
| Interest | $\$ 1.15$ |
| Fees | $\$ 75.00$ |
| Payback $\$ 376.15$ <br> Amount  $\mathbf{l}$ |  |

The loan information shown here is an example and may not reflect the actual fees and interest charged to a loan provided by the lender or credit access business.

How much will a two-week, \$300 payday loan cost?

| If I pay the <br> loan in: | I will have <br> to pay: |
| :---: | :---: |
| 2 Weeks | $\$ 376.15$ |$|$| 1 Month* | $\$ 377.46$ |
| :---: | :---: |
| 2 Months* | $\$ 382.39$ |
| 3 Months* |  |

*Payment amounts are approximated.

## How Long Could It Take to Repay a Loan?

Of 10 people who take out a new payday loan...

$21 / 2$ people will pay the loan on time and in 1 payment (typically two weeks)

2 people will renew the loan 1 or 2 times

1 1/2 people will renew the loan 3 or 4 times

4 people will renew the loan 5 or more times

[^1]Data provided above is compiled from a 2008 national survey; repayment patterns may be different.

## Ask Yourself...

- Is it necessary for me to borrow the money?
- Can I afford to pay this loan back in full in two weeks?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?
- Are other credit options available to me at this time?


## How Does a Payday Loan Compare to Other Options?



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How much will a two-week, \$500 payday loan cost?

| If I pay the <br> loan in: | I will have <br> to pay: |
| :---: | :---: |
| 2 Weeks | $\$ 626.91$ |$|$| 1 Month* | $\$ 629.10$ |
| :---: | :---: |
| 2 Months* | $\$ 637.32$ |
| 3 Months* |  |

*Payment amounts are approximated.

## How Long Could It Take to Repay a Loan?

Of 10 people who take out a new payday loan...

$21 / 2$ people will pay the loan on time and in 1 payment (typically two weeks)

2 people will renew the loan 1 or 2 times

1 1/2 people will renew the loan 3 or 4 times

4 people will renew the loan 5 or more times

[^2]Data provided above is compiled from a 2008 national survey; repayment patterns may be different.

## Ask Yourself...

- Is it necessary for me to borrow the money?
- Can I afford to pay this loan back in full in two weeks?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?
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SIGNATURE: $\qquad$ DATE: $\qquad$

## AUTO TITLE LOAN—SINGLE PAYMENT

You Can
Lose Your Car
After reviewing the terms of the loan, you are not required to
choose this loan, and may consider other borrowing options, including those shown on Page 2
If you miss a payment or make a late payment, of this document. your car can be repossessed.

| Borrowed Amount | \$300.00 | will a | If 1 pay the loan in: | I will have to pay: |
| :---: | :---: | :---: | :---: | :---: |
| Interest Contract Rate: 10\% | \$2.73 |  | 2 Weeks | \$ 417.52 |
| Fees Includes a one-time \$33 | \$116.25 | \$300 auto title | 1 Month* | \$ 418.98 |
| Payback Amount | \$418.98 |  | 2 Months* | \$ 421.72 |
|  |  | loan cost? | 3 Months* | \$ 424.46 |

## How Long Could It Take to Repay a Loan?

Of 10 people who take out a new auto title loan...

2.7 people will not renew their title loans
2.4 people will renew the loan 1 or 2 times
1.3 people will renew the loan 3 or 4 times

3.6 people will renew the loan 5 or more times

[^3]
## Ask Yourself...

## - Is it necessary for me to

 borrow the money?- Can I afford to pay this loan back in full in one month?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?
- Are other credit options
? available to me at this time?



## How Does an Auto Title Loan Compare to Other Options?



Auto title loans are cash advances provided to a borrower to meet financial needs. As a borrower, you will be required to use your car as collateral for the loan. You will be required to sign a loan agreement that tells you the amount you have requested to borrow, the annual percentage rate (APR) for that loan, the amount of interest and fees that may be charged for that loan, and the payment terms of the loan. Auto title loans may be one of the more expensive borrowing options available to you. Auto title loans may also be referred to as car title loans, title loans, or title pledges.

## Complaint or Concern?

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Lose Your Car
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choose this loan, and may consider other borrowing options, including those shown on Page 2
If you miss a payment or make a late payment, of this document. your car can be repossessed.

| Borrowed Amount | \$500.00 | will a | If I pay the loan in: | I will have to pay: |
| :---: | :---: | :---: | :---: | :---: |
| Interest Contract Rate: 10\% | \$4.38 |  | 2 Weeks | \$ 668.29 |
| Fees Includes a one-time $\$ 33$ certificate of title fee | \$166.25 | \$500 auto title | 1 Month* | \$ 670.63 |
| PaybackAmount | \$670.63 |  | 2 Months* | \$ 675.01 |
|  |  | loan cost? | 3 Months* | \$ 679.39 |

## How Long Could It Take to Repay a Loan?

Of 10 people who take out a new auto title loan...

2.7 people will not renew their title loans
2.4 people will renew the loan 1 or 2 times
1.3 people will renew the loan 3 or 4 times
3.6 people will renew the loan 5 or more times

[^4]

## Ask Yourself...

- Is it necessary for me to borrow the money?
- Can I afford to pay this loan back in full in one month?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?


## - Are other credit options

 available to me at this time?
## How Does an Auto Title Loan Compare to Other Options?



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Lose Your Car
After reviewing the terms of the loan, you are not required to
choose this loan, and may consider other borrowing options, including those shown on Page 2
If you miss a payment or make a late payment, of this document. your car can be repossessed.

| Borrowed Amount | \$1000.00 | OW much |
| :---: | :---: | :---: |
| Interest Contract Rate: $10 \%$ | \$8.49 | a |
| Fees <br> Includes a one-time $\$ 33$ certificate of title fee | \$291.25 | one-month |
| Payback <br> Amount | \$1299.74 |  |
| The loan information shown here is an example and may not reflect the actual fees and interest charged to a loan provided by the lender or credit access business. |  |  |


| If I pay the <br> loan in: | I will have <br> to pay: |
| :---: | :---: |
| 2 Weeks | $\$ 1295.21$ |
| 1 Month* | $\$ 1299.74$ |
| 2 Months* | $\$ 1308.23$ |
| 3 Months* | $\$ 1316.72$ |

*Payment amounts are approximated and based on a 30-day month.

## How Long Could It Take to Repay a Loan?

Of 10 people who take out a new auto title loan...


[^5]
## Ask Yourself...

- Is it necessary for me to borrow the money?
- Can I afford to pay this loan back in full in one month?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?


## - Are other credit options

 available to me at this time?
## How Does an Auto Title Loan Compare to Other Options?



Auto title loans are cash advances provided to a borrower to meet financial needs. As a borrower, you will be required to use your car as collateral for the loan. You will be required to sign a loan agreement that tells you the amount you have requested to borrow, the annual percentage rate (APR) for that loan, the amount of interest and fees that may be charged for that loan, and the payment terms of the loan. Auto title loans may be one of the more expensive borrowing options available to you. Auto title loans may also be referred to as car title loans, title loans, or title pledges.

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SIGNATURE: $\qquad$ DATE: $\qquad$

After reviewing the terms of the loan, you are not required to choose this loan, and may consider other borrowing options, including those shown on Page 2 of this document.

| Borrowed Amount | \$300.00 | How much | Payment <br> Number | Due <br> After | Accumulated Interest \& Fees | If Paid in Full... <br> Total Paid <br> Principal + <br> Accumulated Interest \& Fees |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest <br> Contract Rate: 10\% Fees | $\$ 5.40$ $\$ 597.63$ | Wila |  |  |  |  |
| Payment Amount | $\frac{\text { Payments \#1- \#9 }}{\$ 90.31 \text { each }}$ |  | 1 | 2 Weeks | \$82.32 | \$382.32 |
|  |  | bi-week\|y. | 2 | 1 Month | \$162.44 | \$462.44 |
|  | Payment \#10 | \$300 payday | 4 | 2 Months | \$313.53 | \$613.53 |
| Payback <br> Amount | \$903 |  | 6 | 3 Months | \$446.19 | \$746.19 |
|  |  | $10 a n$ cost? | 8 | 4 Months | \$548.91 | \$848.91 |
| The loan information shown here is an example and may not reflect the actual fees and interest charged to a loan |  |  | 10 | 5 Months | \$603.03 | \$903.03 |

## How Long Could It Take to Repay a Loan?

Of 10 people who take out a new payday loan...

$21 / 2$ people will pay the loan on time and
in 1 payment (typically two weeks)

2 people will renew the loan 1 or 2 times
$11 / 2$ people will renew the loan 3 or 4 times


4 people will renew the loan 5 or more times

Adapted from: Bertrand \& Morse, "Information Disclosure, Cognitive Biases and Payday Borrowing", Milton Friedman Institute for Research in Economics (Oct. 2009). Data provided above is compiled from a 2008 national survey; repayment patterns may be different.


## Ask Yourself...

- Is it necessary for me to borrow the money?
- Can I afford to pay this loan back in full by the due date?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?
- Are other credit options available to me at this time?


## How Does a Payday Loan Compare to Other Options?

| CASH AdVANCE / BORROWED AMOUNT | $\$ 300.00$ |
| :--- | :---: |
| INTEREST PAYMENT <br> The amount you will pay in interest for the loan. | $\$ 5.40$ |
| TOTAL OF FeES <br> The amount you will pay in fees for this loan. | $\$ 597.63$ |
| TOTAL OF PAYMENTS (10-PAYMENT, BI-WEEKLY LOAN) <br> The amount you will pay if you repay the loan on time. | $\$ 903.03$ |
| AnNUAL PERCENTAGE RATE (APR) <br> The yearly rate of the interest and fees for this loan. | $713.39 \%$ |

Loan Calculation
\&

Cost Comparison


Average Amount of Interest \& Fees

Payday loans are cash advances provided to a borrower to meet financial needs. As a borrower, you will be required to sign a loan agreement that tells you the amount you have requested to borrow, the annual percentage rate (APR) for that loan, the amount of interest and fees that may be charged for that loan, and the payment terms of the loan. Payday loans may be one of the more expensive borrowing options available to you. Payday loans may also be referred to as cash advance, delayed deposit or deferred presentment loans.

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SIGNATURE: $\qquad$ DATE: $\qquad$

After reviewing the terms of the loan, you are not required to choose this loan, and may consider other borrowing options, including those shown on Page 2 of this document.

| Borrowed Amount | \$400.00 | How much |  |  | Accumulated Interest \& Fees | If Paid in Full... <br> Total Paid <br> Principal + <br> Accumulated Interest \& Fees |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest <br> Contract Rate: 10\% <br> Fees | $\$ 7.22$ $\$ 796.72$ | wila | Payment <br> Number | Due <br> After |  |  |
| Payment Amount | $\frac{\text { Payments \#1- \#9 }}{\$ 120.42 \text { each }}$ |  | 1 | 2 Weeks | \$109.76 | \$509.76 |
|  |  | bi-week\|y, | 2 | 1 Month | \$216.59 | \$616.59 |
|  | $\frac{\text { Payment \#10 }}{\$ 120.16}$ |  | 4 | 2 Months | \$418.04 | \$818.04 |
| Payback <br> Amount | \$1203.94 | 00 payady | 6 | 3 Months | \$594.90 | \$994.90 |
|  |  | loan cost? | 8 | 4 Months | \$731.84 | \$1131.84 |
| The loan information shown here is an example and may not reflect the actual fees and interest charged to a loan |  |  | 10 | 5 Months | \$803.94 | \$1203.94 |

## How Long Could It Take to Repay a Loan?

Of 10 people who take out a new payday loan...

$21 / 2$ people will pay the loan on time and
in 1 payment (typically two weeks)

2 people will renew the loan 1 or 2 times

1 1/2 people will renew the loan 3 or 4 times


4 people will renew the loan 5 or more times

Adapted from: Bertrand \& Morse, "Information Disclosure, Cognitive Biases and Payday Borrowing", Milton Friedman Institute for Research in Economics (Oct. 2009). Data provided above is compiled from a 2008 national survey; repayment patterns may be different.

## Ask Yourself...

- Is it necessary for me to borrow the money?
- Can I afford to pay this loan back in full by the due date?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?
- Are other credit options available to me at this time?


## How Does a Payday Loan Compare to Other Options?

| CASH AdVANCE / BORROWED AMOUNT | $\$ 400.00$ |
| :--- | :---: |
| INTEREST PAYMENT <br> The amount you will pay in interest for the loan. | $\$ 7.22$ |
| TOTAL OF FeES <br> The amount you will pay in fees for this loan. | $\$ 796.72$ |
| TOTAL OF PAYMENTS (10-PAYMENT, BI-WEEKLY LOAN) <br> The amount you will pay if you repay the loan on time. | $\$ 1203.94$ |
| AnNUAL PERCENTAGE RATE (APR) <br> The yearly rate of the interest and fees for this loan. | $713.41 \%$ |

## Loan Calculation

\&
Cost Comparison


Least Expensive

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## Ask Yourself...

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- Can I afford to pay this loan back in full by the due date?
- Will I be able to pay my regular bills and repay this loan?
- Can I afford the extra charges, interest, and fees that may be applied if I miss or fail to make payment?
- Are other credit options available to me at this time?


## How Does a Payday Loan Compare to Other Options?

| CASH AdVANCE / BORROWED AMOUNT | $\$ 500.00$ |
| :--- | :---: |
| INTEREST PAYMENT <br> The amount you will pay in interest for the loan. | $\$ 9.02$ |
| TOTAL OF FeES <br> The amount you will pay in fees for this loan. | $\$ 996.06$ |
| TOTAL OF PAYMENTS (10-PAYMENT, BI-WEEKLY LOAN) <br> The amount you will pay if you repay the loan on time. | $\$ 1505.08$ |
| AnNUAL PERCENTAGE RATE (APR) <br> The yearly rate of the interest and fees for this loan. | $713.41 \%$ |

Loan Calculation
\&
Cost Comparison


Least Expensive

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- You can compare all loan options available and select the option that is best for you.
- You can avoid extra fees and loan renewal costs by not missing payments and by repaying loans on time.

ACKNOWLEDGEMENT OF RECEIPT: By signing below, I acknowledge only that I have received a copy of this disclosure prior to signing any contract for payday or auto title loan, this $\qquad$ day of $\qquad$ 20 $\qquad$ _.

SIGNATURE: $\qquad$ DATE: $\qquad$


[^0]:    Adapted from: Bertrand \& Morse, "Information Disclosure, Cognitive Biases and Payday Borrowing", Milton Friedman Institute for Research in Economics (Oct. 2009).

[^1]:    Adapted from: Bertrand \& Morse, "Information Disclosure, Cognitive Biases and Payday Borrowing", Milton Friedman Institute for Research in Economics (Oct. 2009).

[^2]:    Adapted from: Bertrand \& Morse, "Information Disclosure, Cognitive Biases and Payday Borrowing", Milton Friedman Institute for Research in Economics (Oct. 2009).

[^3]:    Adapted from: Tennessee Department of Financial Institutions, "The 2010 Report on the Title Pledge Industry", (Mar. 2010). Data based upon title pledge agreements with a single-payment term; repayment patterns may vary.

[^4]:    Adapted from: Tennessee Department of Financial Institutions, "The 2010 Report on the Title Pledge Industry", (Mar. 2010). Data based upon title pledge agreements with a single-payment term; repayment patterns may vary.

[^5]:    Adapted from: Tennessee Department of Financial Institutions, "The 2010 Report on the Title Pledge Industry", (Mar. 2010). Data based upon title pledge agreements with a single-payment term; repayment patterns may vary.

